

Message Text

UNCLASSIFIED

PAGE 01 SINGAP 01531 040807Z
ACTION COME-00

INFO OCT-01 EA-12 ISO-00 EB-08 /021 W
-----097445 040820Z /17

P 040635Z APR 78
FM AMEMBASSY SINGAPORE
TO SECSTATE WASHDC PRIORITY 9997

UNCLAS SINGAPORE 1531

FOR COMMERCE/BIC/BED/OIM

E.O. 11652: N/A
TAGS: BEXP, SN
SUBJECT: COMMERCIAL ASSISTANCE: INFORMATION SCIENCE
INTERNATIONAL INC. (INSCI)

REF: STATE 067464

COMPUTER COMPANIES LIKE IBM, NCR, ICL, WANG, UNIVAC, BURROUGHS HAVE ALREADY ESTABLISHED OPERATIONS IN SINGAPORE FOR MANY YEARS. IN ADDITION TO MARKETING HARDWARE, THESE COMPANIES ARE ALSO PROVIDING ALL THE COMPUTER SOFTWARE INCLUDING SERVICES. THE COMPUTER POPULATION IN SINGAPORE, ESTIMATED AT NOT MORE THAN 150 AT PRESENT, HAD BEEN GROWING AT THE RATE OF 10-15 PERCENT ANNUALLY FOR THE PAST SEVERAL YEARS. TRADE SOURCES INDICATE THAT DEMAND IS MAINLY IN SMALL OR MICRO-COMPUTERS RATHER THAN IN LARGE SYSTEMS AS THE SALES OF THE LATTERS ARE LIMITED TO BANKS, MULTINATIONALS, INSURANCE COMPANIES AND GOVERNMENT ESTABLISHMENTS. VENDORS CONTACTED INDICATE THAT THERE ARE OPPORTUNITIES HERE FOR INSCI. IT IS CONSIDERED ADVANTAGEOUS FOR INSCI TO VISIT SINGAPORE TO CONDUCT FEASIBILITY STUDY. THE FOLLOWING GOS AND PRIVATE ORGANIZATIONS HAVE EXPRESSED WILLINGNESS TO MEET WITH OFFICIALS OF INSCI.

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SUGGEST INSCI WRITE DIRECT TO ORGANIZATIONS PRIOR TO VISITING SINGAPORE:

1. CENTRAL PROVIDENT FUND, 1ST FLOOR, CPF BUILDING, ROBINSON ROAD, SINGAPORE 1; CONTACT: MR. RONNIE HO, HEAD, DATA PROCESSING.

2. PUBLIC UTILITIES BOARD, SOMERSET ROAD, SINGAPORE 9;
CONTACT: MRS. Y. P. CHEN, HEAD, ELECTRONIC DATA
PROCESSING DEPARTMENT.

3. PAN SYSTEMS (S) PTE. LTD., 14TH FLOOR, TUNAS BUILDING,
ANSON ROAD, SINGAPORE 1; CONTACT: MR. LOUIS LOW,
PRESIDENT.

4. INTERNATIONAL CONTROL SYSTEMS (PTE) LTD., 7F, 7TH FLOOR,
FAR EASTERN BANK BUILDING, CECIL STREET, SINGAPORE 1;
CONTACT: DR. CHUANG SHAW CHOON, DIRECTOR.

5. GENERAL ENGINEERS CORPORATION PTE. LTD., 37 HILL
STREET, SINGAPORE 1; CONTACT: MR. P. K. SUM, MANAGING
DIRECTOR.
INGRAHAM

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 04 apr 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
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Format: TEL
From: SINGAPORE
Handling Restrictions: n/a
Image Path:
ISecure: 1
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Line Count: 78
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Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 951f7db6-c288-dd11-92da-001cc4696bcc
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Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
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Review Exemptions: n/a
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Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3080224
Secure: OPEN
Status: NATIVE
Subject: COMMERCIAL ASSISTANCE: INFORMATION SCIENCE INTERNATIONAL INC. (INSCI)
TAGS: BEXP, SN
To: STATE
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